

Message Text

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PAGE 01 STATE 053413

61

ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 /030 R

DRAFTED BY COM/SAD/BTYRRELL/BT
APPROVED BY EB/OCA/CM/LKLIEFORTH
COM/SAD/JEMURRIN
COM/S/P/S/RTURNER
COM/I/G/T/HLINDSTROM
COM/CAGNE/PHALE
COM/DM/WTAGE
COM/EM/JEDOYLE
NEA/RA/HMONTGOMERY (INFO)

----- 001863

P 042252Z MAR 76
FM SECSTATE WASHDC
TO AMEMBASSY DAMASCUS PRIORITY
AMEMBASSY BERN
AMEMBASSY TEHRAN
INFO AMEMBASSY BEIRUT PRIORITY
AMEMBASSY ATHENS
AMEMBASSY CAIRO

UNCLAS STATE 053413

E.O. 11652: NA

TAGS: BEXP, SY, SZ, IR, LE, GR, EG

SUBJECT: DAMASCUS INT'L. FAIR (CPF)

REF: (A) DAMASCUS 1153 (B) STATE 31631

1. REFTTEL A, PROPOSED REVISION TO FIXED-FEE-PER-SQUARE-METER BASIS WOULD CREATE IMPRACTICAL DESIGN PROBLEM. USDOC EXPERIENCE HAS PROVEN STANDARDIZED BOOTH APPROACH BEST, USING MAXIMUM NUMBER 3X4 AND 3X5 METER BOOTHS TO MEET BUILDING CONFIGURATION. FEE STRUCTURE RATIONALE REVIEWED HERE PRIOR TO 2/26 TELCON HENCE UNDERSTOOD TO BE FIRM, WHEN DISCUSSED, AND NOW WIDELY USED IN SOLICITATIONS TO DATE. IN UNCLASSIFIED

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VIEW INDUSTRY ACCEPTANCE OF STANDARDIZED BOOTH CONCEPT AND

USDOC BROAD USAGE REFTTEL B FEES, ESSENTIAL OUR SOLICITATION
PROCEED THIS BASIS, WITHOUT CHANGE.

2. PLEASE CONTACT THE FOLLOWING OVERSEAS OFFICES/AGENTS OF
POTENTIAL EXHIBITORS FOR DECISION: (A) MR. PAUL RICHARDS,
CATERPILLAR OVERSEAS, S.A. 118 RUE DU RHONE, 1211 GENEVE 3,
SWITZERLAND TELEX 22706 AND 22833. (B) MR. KURKJIAN. REG-
IONAL MANAGER FOR MIDDLE EAST PAN AM, SHAH REZA AVE AT
VILLA AVENUE, TEHRAN, IRAN (C) NESTLE LEMUR INTERNATIONAL
AGENT MR. K. IDILBI, P.O. BOX 888, DAMASCUS, SYRIA, TEL 1143

39 OR 223754 AS AGENT IS SERIOUS PROSPECT AND COMPANY IN-
TERESTED.

3. REFTTEL B, PARA 6, AND SUBSEQUENT TELCON, HAS POST HAD
SUCESS WITH FAIR AUTHORITY, SECURING WAIVER OF REGULATION
QUOTE BUT IN CASE THESE GOODS DO NOT COME DIRECTLY FROM
THEIR COUNTRY OF ORIGIN, AN ENGAGEMENT IS TO BE MADE TO
RE-EXPORT THEM AND NOT ASK FOR PUTTING THESE INTO CON-
SUMPTION END QUOTE? KISSINGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE053413
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Document Unique ID: 00
Drafter: SAD/BTYRRELL/BT
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760083-0551
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Handling Restrictions: n/a
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Legacy Key: link1976/newtext/t19760393/aaaadegg.tel
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Review Exemptions: n/a
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04 MAY 2006

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Review Withdrawn Fields: n/a
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To: DAMASCUS
TEHRAN
Type: TE
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